

Nova Scotia Trade Leaders Launch Mission To Britain

LONDON (CP)—Nova Scotia trade leaders entertained a cross-section of British business executives at a luncheon here launching the first of four getting-to-know-you missions in 1966 organized by the Halifax Board of Trade to stimulate two-way commerce between Britain and the Maritimes.

Among guests at the lunch given by J. H. Haylock, president of the Halifax Board of Trade, were Canadian High Commissioner Lionel Chevrier; Peter Allan, chairman of Britain's Committee for Exports to Canada; Lord Tweedsmuir, chairman of the Canadian section of the London Chamber of Commerce and son of Canada's former governor-general, and businessmen representing industries ranging from electronics to matches.

In a speech boosting opportunities in his province, Haylock said by the time the fourth mission arrives in September, 1,500 Board of Trade, representatives from the Maritimes would have visited Britain since the Halifax association began its business-cum-vacation charter flights in 1961. Trade between Britain and the Atlantic provinces had doubled in 11 years, he added.

The apple-growing industry of Nova Scotia was strongly represented in the party of 133 who

flew into London Monday for a three-week visit. Among them were 90 members from the Annapolis Valley affiliated boards of trade, headed by their president, Colin W. Stephens of Windsor, N.S.

This is the first time the Annapolis Valley Association, composed of 15 boards of trade, has sent a mission to Britain. In the past individual visits have been made by apple growers and processors.

"One of the major objectives of these trips is to get our people acquainted with Britain and to emphasize the proximity of our part of Canada to Britain," said Kenneth A. Ross, general manager of the Halifax Board of Trade.

The new direct Halifax-London route to be inaugurated by Air Canada April 28 would be a great asset to the province, he added.

Ross and H. P. MacKeen, lieutenant-governor of Nova Scotia, are heading a party of nine leaving here Thursday for a 15-day tour of Scandinavia, whose main industries are similar to those of the Atlantic provinces.

On the party's return to Canada May 6, the Halifax Board of Trade will be receiving a 16-member delegation from the City of Westminster Chamber of Commerce for a five-day visit.

International Nickel Reports Best First Quarter On Record

By KEN SMITH
Canadian Press Business Editor
TORONTO (CP)—International Nickel Co. of Canada has announced it started this year with the best quarter it has ever had, with estimated net earnings of \$38,500,000 compared with \$37,480,000 in the similar 1965 period.

Chairman Henry S. Wingate said at the annual meeting nickel deliveries are the highest in the company's history and predicted the unprecedented demand will continue.

GAVE NO FIGURES
He gave no figures on deliveries, but at the meeting and at an earlier press conference Mr. Wingate made these other points:

—An increase in the price of nickel may be necessary;
—Inco, Canada's largest single copper producer and sixth largest in the world, is not considering an increase in the price of the red metal despite a 20-cent jump to 62 cents a pound announced last week by Chilean producers;
—Spending on mineral exploration this year will total about \$15,000,000 compared with \$12,000,000 in 1965, with

all but about \$3,000,000 spent in Canada.

—Work could start in six months on production facilities at its Guatemala property, with expected initial production when the property starts operating in three years of 25,000,000 pounds of nickel annually;
—Inco would like to get a refinery for the Guatemala output located within the European Common Market, but no decision has been made on that yet.

Mr. Wingate said the growing demand for nickel will make it necessary for mining companies to turn to lower-grade ore bodies. To make such bodies economical "it may well be that in time increases in the price of nickel will be required to maximize the production of lower-grade ores."

Asked at the press conference about the Chilean copper increase, he said Inco, like almost all large private producers, feels the new high price is "extremely damaging to future markets."

If the high price continued, some major users would switch to other materials.

McNamara Dismisses Claims Viet Nam War Mismanaged

WASHINGTON (AP)—Defense Secretary Robert S. McNamara has dismissed as "baloney" charges that the U.S. defense department is mismanaging the war in South Viet Nam.

McNamara said here the war probably will intensify with a large-scale new Communist offensive, perhaps next month.

And he forecast new political discord in South Viet Nam as well.

But McNamara told the Senate foreign relations committee the U.S. effort in South Viet Nam should inspire pride in the U.S., not only because of its power but because of its restraint.

"We should be proud of what we're doing there," he said.

"Instead, we seem to seek and to try to exaggerate imaginary weaknesses."

REPEATS CHARGES

While McNamara testified at a crowded Senate hearing, Gerald R. Ford, Republican leader in the House of Representatives, repeated his charge of war mismanagement.

The Michigan congressman added a charge of shipping shortages to his assertion that bomb shortages are hampering the air effort against Communist-led forces.

"It's absurd," McNamara responded.

"All this baloney, and it's only that, about lack of bomb production, is completely misleading."

His report was indirect; Ford's name was not mentioned.

McNamara began a wide-ranging Viet Nam report to the Senate committee with this declaration:

"In history, never has any other nation—and never has the United States in the past—

carried such great military strength with so little burden on its society."

CITES FIGURES
McNamara indicated that strength is somewhat larger than the defence department had publicly disclosed. He said there are 245,000 fighting men on the ground in South Viet Nam; 75,000 on the waters nearby.

That is 5,000 more ground troops than had been previously disclosed.

McNamara said the United States has 325,000 men assigned to combat operations in Southeast Asia—and has sent them there without calling U.S. reserve forces, without imposing wage-price controls and without disrupting the civilian economy.

McNamara was speaking out for the \$917,000,000 military assistance program proposed by President Johnson.

GOVT. STAFF PAID MORE

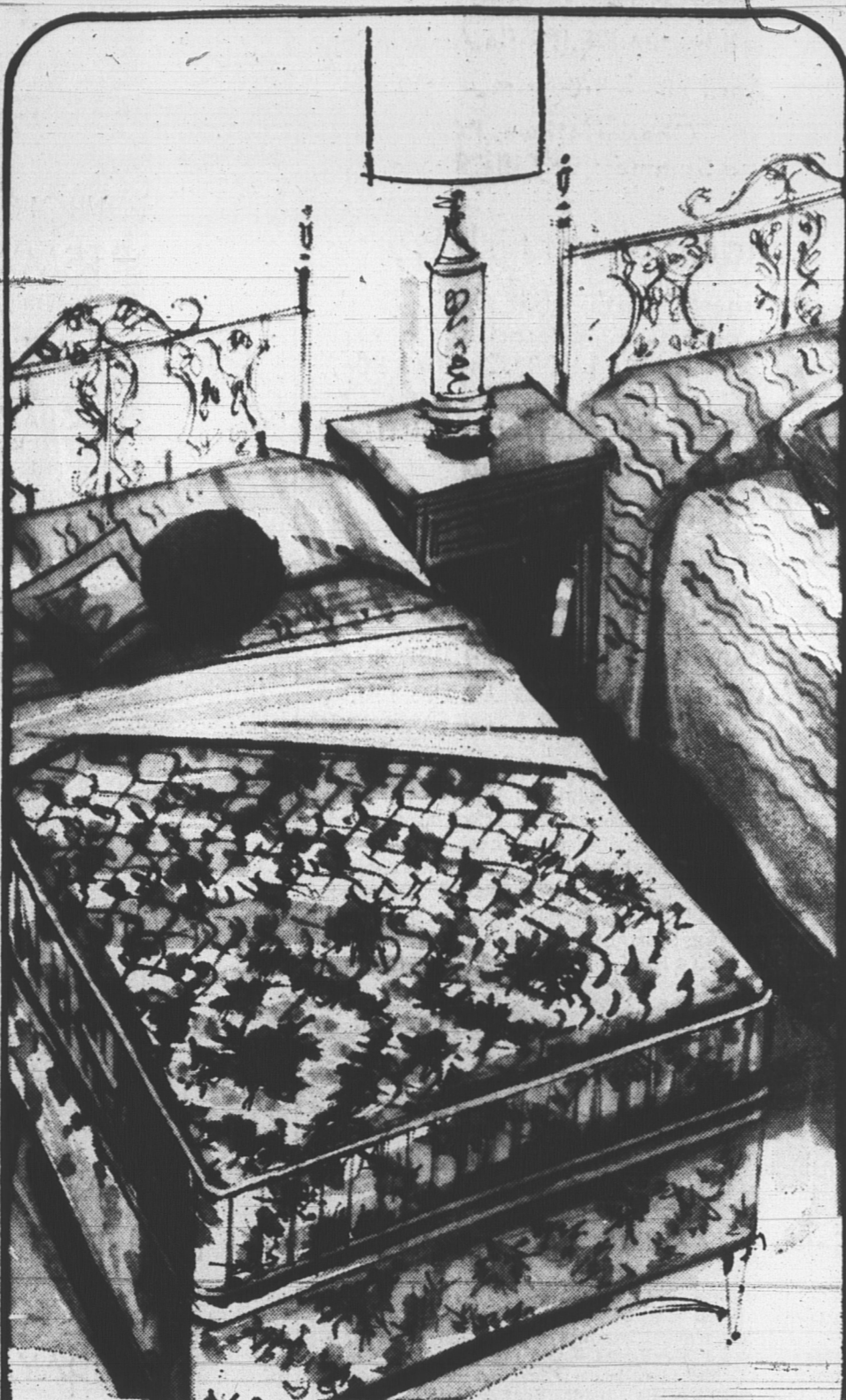
OTTAWA (CP)—The civilian staff payroll of the federal government's departments, agencies and corporations amounted to \$165,500,000 in January, 6.7 per cent higher than in December and 16.8 per cent higher than in January last year, the Dominion Bureau of Statistics reports. The number on payroll at the end of January was 334,700. There were fewer employees in the agencies and Crown corporations, offset by an increase in the departmental branches and services.

CNR DROPS HORSES
MONTREAL (CP)—When the CNR's accounts department redesigned expense account forms one item was omitted—horse hire. No one could remember when they had last seen a claim on that line of the form.

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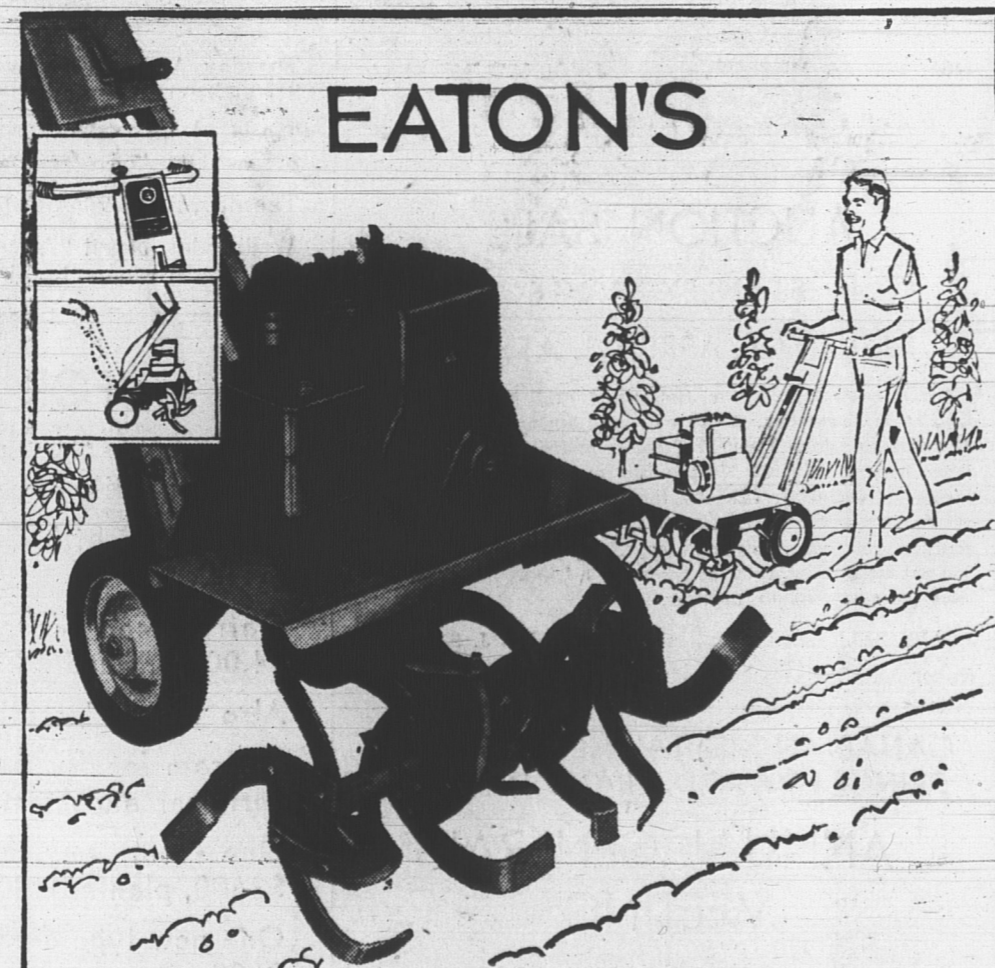
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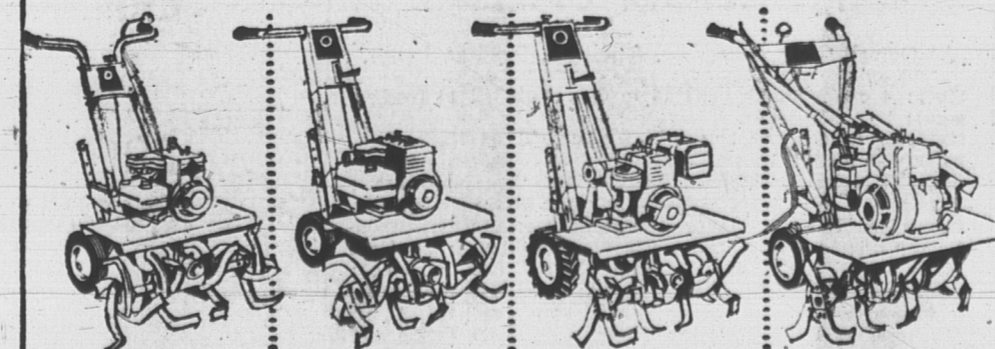
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FUNERAL NOTICE

All members and veterans of Kensington and surrounding districts are asked to meet at the Legion Home, Kensington Friday afternoon, April 22nd at 1:30 p.m. to attend the funeral of our late comrade, Major Sir Lair. Funeral to be held from the Presbyterian Church, Kensington at 2:00 p.m. Burial in Floral Hills Cemetery.