



**STREETS JAMMED**

More than 170,000 persons parade Monday under ends Saturday. watched the Calgary Stampede sunny skies. The Stampede (CP Wirephoto)

**THIS AGRICULTURAL INDUSTRY**



**Family Operates Unique Berry Marketing System**

By NEIL MATHESON, Provincial and Farm Editor. When this column appears in print I expect to be travelling with a group of Island tobacco growers who are touring tobacco farms in the Annapolis Valley of Nova Scotia. The tour has been arranged by Horticulturist Doug Kilpatrick and the transportation is being furnished by several Nova Scotia berry farms and they found the Bluenose

**Growers outproduce growers here by a wide margin.**

Tobacco growers in P. E. I. are steadily increasing their output, but I am told that the growers in the Valley produce more tobacco leaf than our growers here. I've been told that at least I'll tell you whether that's correct in next week's column. The most interesting strawberry story I found in this province concerns the crop produced by the Everett K. Howatt and Son combination in Tryon. Both father and son are named Everett King Howatt, and now there's another, Everett King Howatt, to make the third in the same family. King Howatt Jr. married Betty King of Charlottetown - a cousin of my own - so the "King" name is pretty firmly established in that Howatt family.

The Howatts produce about 15 acres of berries and they have the best system I've heard about, so far as marketing is concerned. They sell the berries to people far from the farm and the customers pick their own in their own containers. "That's a really good price," I was told by several Island growers who made the N. S. trip. They figured the problem like this:

**MAKE BIG SAVING**  
"The Howatts save the picking charge of five cents, the crating and boxing costs of three cents and you can add another cent for transportation. That's nine cents, which brings the total return up to 26 cents, compared to the normal marketing routine. And these observers added, the Howatts do not have to scurry around finding pickers, and pay the expense of transporting them to their farms, etc. The Howatts have the most interesting marketing arrangement of which I've heard. It's the most profitable as well, I suggest. They started with a small acreage and built up their production and their customers, as they went along. Some of the growers to whom I talked on the N. S. trip said they wouldn't want a large group of people picking in their fields. They feared a lot of destruction would result, some growers explained. But Everett and Betty Howatt who were on the tour, said they have no trouble like that on their farm. The visiting pickers sort of grew up with the berry production development. There's no problem, at all I was assured.

**SPOT PALOMINO**  
My daughters spied a Palomino foal in a field at North Tryon a few days ago as we were driving through North Tryon, and a few days later Gerald Dixon dropped into the Guardian to tell me about this interesting type of horse. They have three palomino

mares and the one foal. They are owned by Mr. Dixon and Boyd MacDonald on whose farm the animals are pastured. There's no such thing as a purebred Palomino horse. They are a color mutation, Gerald tells me. So you can't be sure what you'll get when you breed one of those beautiful mares. On an average, Gerald tells me, you'll get one Palomino colored foal in four attempts. Gerald was lucky with his mare. She's only four years old and her first foal was the desired color. She was bred to a Palomino stallion, Shautas Golden Fury who is owned at Westville, N. S. Fury is a registered Palomino with thoroughbred breeding, and the Dixon foal shows a lot of thoroughbred characteristics.

The Palominos can be registered with the Palomino Horse Breeders of America. There's also a Canadian association. The mother of the foal is mostly American Saddle Horse breeding though she's Palomino in color. She stands about 14 1/2 hands high, and weighs perhaps 950 pounds her owners estimate. The other Palomino horse you'll see in the pasture at Tryon are mostly Quarter horse breeding.

**ONE PALOMINO MARE, A TWO-YEAR-OLD FILLY AND A FOAL ARE OWNED BY BOYD MACDONALD. THE FOAL IS PURE PALOMINO IN BREEDING BUT HIS COLOR IS A SORREL, BETWEEN A RED AND A CHESTNUT. HE'S BEAUTIFULLY PUT UP AND SHOWS THE STRENGTH OF THE QUARTER-HORSE BREED THAT IS IN HIM.**

**PROVED SENSATION**  
The filly is particularly interesting. Her name is Silk's Golden Belle, and she is a half sister to Silk's Golden Satin that proved something of a sensation at the Atlantic Winter Fair in the jumping competitions last November. Satin won one of the most important features at the fair, and finally finished up in second position in the overall sweepstakes competition. Belle will be taught to jump, her owner told me when I dropped in on him and Mr. Dixon Saturday evening. The idea is to have her develop as a jumper. If she shows the ability that is bred into her. I found the Dixon-MacDonald combination an interesting pair to talk to, and they are both intensely interested in the beautiful Palomino horses.

**ANGUS FIELD DAY**  
Saturday, July 23, is the day the Maritime Angus Breeders Association members have chosen for their annual field day. It's to be held at Lindwood Farm, Northfield, N.S. where an unusually fine Angus herd is owned by S.C. Oland of Halifax. The activities get underway at 10 in the morning and run through to 4:30 in the afternoon. There will be clipping and hoof-trimming demonstrations among other things. A special will be the appearance of Ray Roth, of the American Angus Breeders' Journal. The Lindwood Farm organization has the home farm at Lower Sackville, N.S., close to Halifax, and that reminds me that general manager Alex Lamond is looking for a good man to be his herdsman. This farm features one of the better Ayrshire herds in Eastern Canada, and the man who gets the post will have an unusually good opportunity of developing into a top-notch cattleman. The man will have several men working under him, and he will take his orders from Mr. Lamond, an experienced cattleman himself. If memory serves me correctly it was from the post of herdsman at Lindwood Farm that George Darrach, a Milo P.E.I. man went to become one of Canada's best known farm managers. It was George's cattle know-how that was largely credited several months ago for building up the tremendous Oak Ridge Farm herd, near Toronto, that smashed several all-time records for prices at an auction sale held on the premises. The herd was owned by R.R. Dennis, a Toronto business man who furnished the capital as George furnished the know-how for purchasing outstanding individuals and selecting the right sires for Oak Ridge's crop of calves. What happens, of course, will depend a great deal on the man himself, but this does look like a good opportunity. The demand for meat in Japan is growing steadily says the Canada department of agriculture. Though the Japanese have always been small meat eaters, there are indications now that Japan could become a sizeable market for meat in future years.

**White Congregation Has Negro Speaker**

CAMP SPRINGS, Md. (AP)—The Negro in a black robe walked to the pulpit. The white congregation of the 117-year-old church watched. A man gritted his teeth. A woman in a pink hat pursed her lips. Rev. Harold G. Johnson spoke and the airy, brick church was quiet. It was the fourth Sunday of an unusual union. Mr. Johnson, a Negro whose nine previous churches were all-Negro, and Bells Methodist Church, which since 1849 has had only white members in this suburb of Washington.

Two board members have resigned. Nine persons have transferred membership. Many threaten to withdraw funds. The congregation's old families are split in feuds and Negro friends say: "He's gone to the other side." "Fundamentally, I've been received cordially on the part of the people attending church," Mr. Johnson said in an interview. "I don't know about the rest. An average 300 attend. There are 1,200 who haven't."

**White Congregation Has Negro Speaker**

Average attendance is down about 50 from last July, but there now are many visitors. The pastor has not mentioned race in his sermons. Last spring the church's pastoral board was asked by the district supervisor to accept a replacement for their retiring pastor "regardless of race." It voted to do so 8 to 0. Within days, an absent member protested and two changed their votes. The fracas started and the congregation demanded a say but the bishop ruled the decision had been made.

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**JUST ARRIVED**  
New shipment of:  
Crash Helmets  
Windshields  
Crash Bars  
for Honda Bikes.  
**Keith Carmichael**  
Brackley Pt. Rd. Sherwood

**NOTICE**  
Dr. Michael Leser will be seeing patients in the Western Hospital in Alberton each morning, Monday to Saturday, from 9.30 to 11.30 beginning July 11th.

**PRESENTS CREDENTIALS**

UNITED NATIONS (CP)—Ambassador George Ignatieff presented his credentials Monday to Secretary General U. Thant as the new permanent representative of Canada to the United Nations. The new permanent representative, who succeeds Paul Tremblay, now ambassador to Belgium, said he had touched on the Viet Nam question in his meeting with Thant, but he declined to elaborate.

**FORMER MAYOR DIES**  
WATERLOO, Ont. (CP)—W. D. Brill, 78, former mayor of Waterloo, died in hospital here Saturday. Mr. Brill, who retired as a liquor inspector in 1959, was twice mayor—from 1926 to 1928 and 1941 to 1942.

**FARMERS WELCOME**

Be our guests at the gala  
**ABERDEEN ANGUS FIELD DAY**

The Time: 10 A.M. to 4.30 P.M. Sat. July 23rd.  
The Place: Lindwood Farms, Northfield, N.S.  
The Program: 6 1/2 fascinating hours of interest and entertainment with time out for a noon hour lunch and refreshments. An authoritative talk on "Effective Herd Promotion" by Ray Roth, the American Aberdeen Angus Journal. Pointers and demonstrations on animal judging by Dave Sleigh, Mar. Prospect Farms. Hoof trimming, head clipping and other demonstrations by Murray Fretz, Secretary of the Canadian Aberdeen Angus Association. Plus informal discussions and good fellowship.  
If you require how-to-get-there information contact:  
Mr. Alex McIntosh, Pres., Mrs. Flora MacEachern, Sec.  
The Maritime Aberdeen, The Maritime Aberdeen-  
Angus Association, Angus Association,  
Bath, N.E. Bath, N.E. R.R. No. 2, Mungerville, N.B.

**CANADIAN ABERDEEN ANGUS ASSOC.**  
BOX 663, GUELPH, ONT.

**ZELLER'S**

RETAILERS TO THRIFTY CANADIANS

**Summer Clearance**

<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>GIRLS' STRETCH ANKLET</b></p> <p style="text-align: center;"><b>3 for \$1.00</b></p> <p style="font-size: small;">100% nylon fancy cuffs. White/colors. Fits 6 to 8 1/2. Reg. 36c.</p>	<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>GIRLS' KNIT SHIRTS</b></p> <p style="text-align: center;"><b>77c</b></p> <p style="font-size: small;">100% cotton, machine washable, sizes 7 to 9, assorted colours. Reg. 1.00.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>PICNIC BAGS</b></p> <p style="text-align: center;"><b>1.00</b></p> <p style="font-size: small;">Fiberglass insulated for hot and cold use. Reg. 1.99.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>FOLDING TABLE</b></p> <p style="text-align: center;"><b>7.99</b></p> <p style="font-size: small;">Table opens to 5' x 7', stands 28 1/2" high. Enamel finish with convenient carrying handle. Reg. 10.99.</p>
<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>BOYS' &amp; GIRLS' SHORTS</b></p> <p style="text-align: center;"><b>77c</b></p> <p style="font-size: small;">Sizes 3 to 6 1/2. Assorted colours. Reg. 1.00.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>LADIES' BLOUSES</b></p> <p style="text-align: center;"><b>2.97</b></p> <p style="font-size: small;">Sleeveless, short and long sleeves. Sizes 10 to 16. Styled by Sweetheart. Reg. values to 7.99.</p>	<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>LADIES' BELL BOTTOMS</b></p> <p style="text-align: center;"><b>2.97</b></p> <p style="font-size: small;">Sizes 16 to 18, colors blue, white, beige and denim. Machine washable, 100% stretch cotton. Reg. 4.99.</p>	<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>ALUMINUM LAWN CHAIR</b></p> <p style="text-align: center;"><b>2 for 8.97</b></p> <p style="font-size: small;">Attractive poly webbing with plastic arms. Colors green and yellow. Reg. 5.47 each.</p>
<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>CHILDREN'S SUN HATS</b></p> <p style="text-align: center;"><b>97c</b></p> <p style="font-size: small;">Sizes to fit 1 to 4x for boys and girls. Assortment includes bonnets, baseball caps and go-go cap. Values to 1.99.</p>	<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>LADIES SWIM SUITS</b></p> <p style="text-align: center;"><b>9.97</b></p> <p style="font-size: small;">All sizes and colours. 1 and 2 piece suits. Buy now and save, values to 17.99.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>LADIES' COATS</b></p> <p style="text-align: center;"><b>7.97</b></p> <p style="font-size: small;">Sizes 16 to 18, assorted fabrics, values to 29.99.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>COLEMAN JUGS</b></p> <p style="text-align: center;"><b>5.97</b></p> <p style="font-size: small;">Easy to carry, push button spout, enamel finish. Reg. 7.88 20% off all Coleman products.</p>
<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>GIRLS' 2 PC. SETS</b></p> <p style="text-align: center;"><b>1.97</b></p> <p style="font-size: small;">Sizes 4 to 6x in Island Print Cottons. Reg. 3.99.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>BOYS' DECK PANTS</b></p> <p style="text-align: center;"><b>97c</b></p> <p style="font-size: small;">Colors white, blue and black. Sizes 8 to 16. Reg. 1.99.</p>	<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>3 pce. BAR-B-Q SET</b></p> <p style="text-align: center;"><b>1.00</b></p> <p style="font-size: small;">Set includes fork, tongs and turner. Reg. 1.99.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>TOURIST TENT</b></p> <p style="text-align: center;"><b>29.97</b></p> <p style="font-size: small;">Size 9' x 9', water repellent with brass poles and fiberglass screen. Reg. 34.95.</p>
<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>INFANTS' SUN SUITS</b></p> <p style="text-align: center;"><b>77c</b></p> <p style="font-size: small;">Sizes up to 30 lbs. or 24 mos. Stretch terry colours. Pink, blue, yellow, white. Reg. 1.00.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>MEN'S SHORT SLEEVE SHIRTS</b></p> <p style="text-align: center;"><b>2.27</b></p> <p style="font-size: small;">Sizes 15 to 18 1/2. Whites and stripes. Reg. 2.99.</p>	<p style="text-align: center;"><b>CLEARANCE</b></p> <p style="text-align: center;"><b>Indoor-Outdoor BAR-B-Q</b></p> <p style="text-align: center;"><b>4.99</b></p> <p style="font-size: small;">Made of cast iron. Reg. 7.99.</p>	<p style="text-align: center;"><b>SPECIAL</b></p> <p style="text-align: center;"><b>FISHING EQUIPMENT</b></p> <p style="text-align: center;"><b>1/2 price</b></p> <p style="font-size: small;">Reels and poles, values to 10.99 for 1.99 and 2.99, clearance of flys, lures and line values, 40c to 2.00. ONLY 25c.</p>